Programme on

3 Days

December 09 – 11, 2026

Financing Sunrise Sectors

Data Centres | Semiconductors | Battery Energy Storage Systems

For senior Credit Professionals

Programme Directors

Dr.M Manickaraj

Dr.Srividhya Sridharan



National Institute of Bank Management

Introduction

India's investment landscape is being reshaped by digitalisation, advanced manufacturing, and the transition towards renewable energy. Data centres, semiconductor facilities, and battery energy storage systems (BESS) are consequently emerging as important areas of capital formation.

The Government of India has supported this transition through sector-specific policies, incentives and enabling frameworks. These include the India Semiconductor Mission, and viability-gap funding for grid-scale BESS. These measures are expected to generate a growing pipeline of financing proposals for banks and financial institutions.

Policy support, however, does not by itself establish bankability. The sectors involve evolving technologies and revenue models, substantial capital expenditure, specialised contracts and, in some cases, uncertain initial utilisation. NIBM therefore proposes a programme combining specialist sector inputs with lender-oriented analysis and real-life cases developed by the Institute.

We are happy to announce the 2nd edition of the programme to be conducted on campus at Pune between December 9 – 11, 2026.

Objectives

- Understand recent developments, market structure and policy support in the selected sectors.
- Distinguish the principal business, contractual and revenue models within each sector.
- Assess sponsor, completion, technology, market, operating, regulatory and environmental and social risks.
- Evaluate project cost, means of finance, projected cash flows and debt-servicing capacity.
- Develop appropriate risk-mitigation measures, covenants, security arrangements and monitoring indicators.

Contents

- India's emerging digital and energy-transition investment landscape
- Policy and Contractual Frameworks
- Technical Appraisal - Sector, Demand, TEV assessment of Data Centres, Semi Conductors, BESS
- Technical Appraisal - Project Cost, Life cycle, Key Documents, Clearances
- Key RBI regulations for Project Finance of Infra Projects
- Project-financing fundamentals and promoter assessment
- Cash-flow appraisal, risk allocation and financing structure
- Case Studies in Data Centers, Semi Conductors, BESS
- Post Sanction Activities - Documentation, Security & Disbursement

Pedagogy

- Real-life cases developed by NIBM
- Interaction with NIBM faculty and sector specialists
- Credit appraisal and decision exercises



Faculty

The programme will be delivered by NIBM faculty and invited sector specialists. Experts from development finance institutions may also be invited to provide perspectives on project bankability, risk allocation and mobilisation of private capital.

A completion / participation certificate will be given to the participant at the end of the programme provided he / she attends the programme for the mandated hours of engagement.

Participant Profile

The programme is intended for officers of banks and financial institutions working in:

- ❑ Large corporate credit, infrastructure finance and project finance;
- ❑ Project appraisal, sanction and credit risk;
- ❑ Specialised lending and structured finance;
- ❑ Sector research, policy and product development.

When?

December 09 – 11, 2026

The participants are requested to report at the venue by the evening of December 08, 2026.

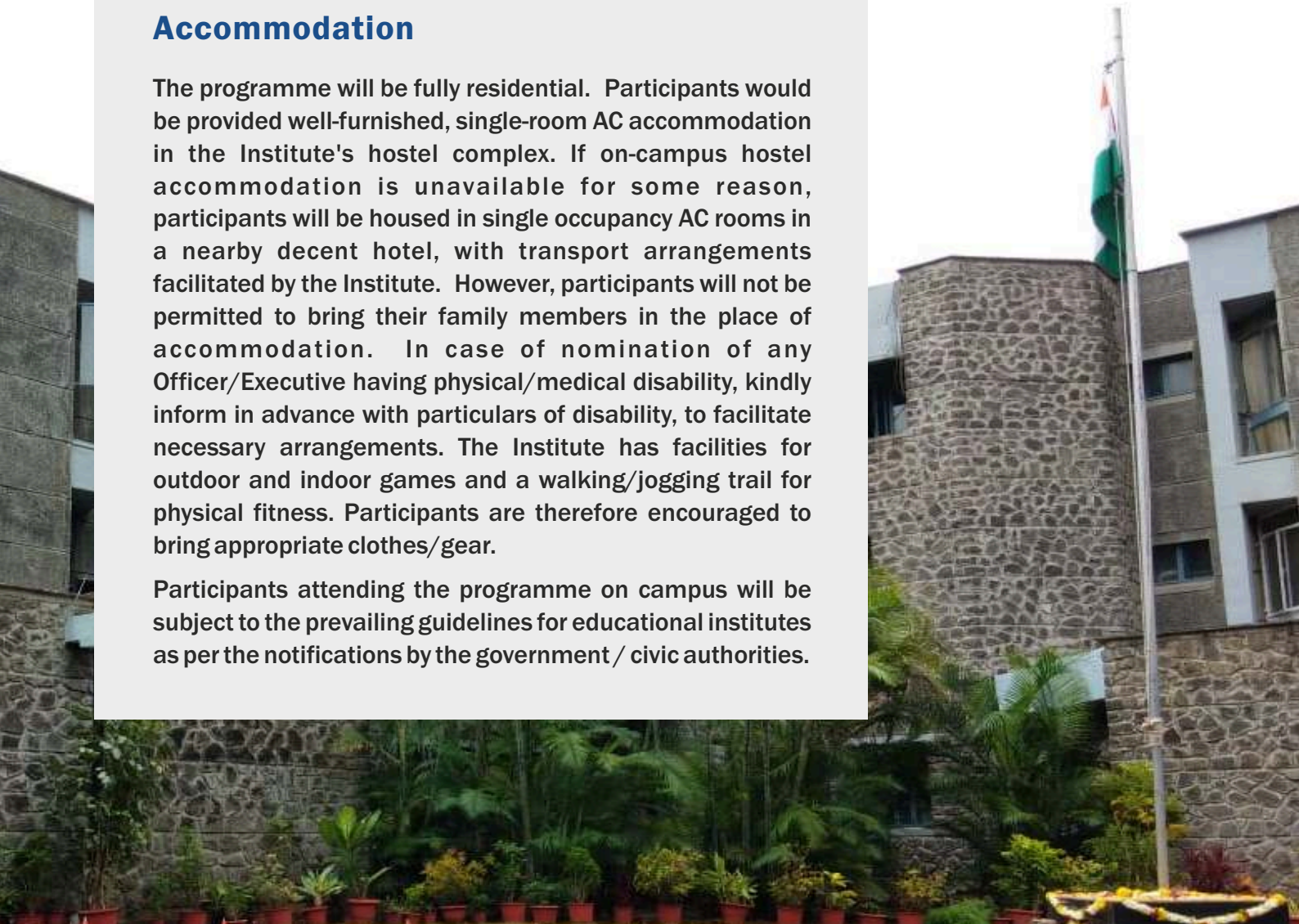
Where?

NIBM Campus, Kondhwe Khurd, Pune, India

Accommodation

The programme will be fully residential. Participants would be provided well-furnished, single-room AC accommodation in the Institute's hostel complex. If on-campus hostel accommodation is unavailable for some reason, participants will be housed in single occupancy AC rooms in a nearby decent hotel, with transport arrangements facilitated by the Institute. However, participants will not be permitted to bring their family members in the place of accommodation. In case of nomination of any Officer/Executive having physical/medical disability, kindly inform in advance with particulars of disability, to facilitate necessary arrangements. The Institute has facilities for outdoor and indoor games and a walking/jogging trail for physical fitness. Participants are therefore encouraged to bring appropriate clothes/gear.

Participants attending the programme on campus will be subject to the prevailing guidelines for educational institutes as per the notifications by the government / civic authorities.



Nominations and Enquiries

Nominations are invited from both institutions and individuals from India. Executives working in banks / financial institutions / consulting firms / technology firms in the banking and financial services domain can also apply for the programme in their individual capacity.

Please address your enquiries regarding nominations and programme content to:

Programme Director

Dr. M Manickraj

Associate Professor, Editor (Vinimaya)

Dr. M Manickaraj is Associate Professor (Finance) with over 30 years of experience in teaching, research, training, and consultancy. His areas of expertise include credit analysis, MSME financing, corporate lending, financing start-ups, and equity markets and he has conducted training programmes in collaboration with institutions like IFC, ADB, Financial Services Volunteer Corps, and Frankfurt School of Finance & Management.

Email: manick@nibmindia.org; Tel: +91-20-6904 6128 (D); Mobile: +91-9860425074

Dr. Srividhya Sridharan

Assistant Professor

Dr. Srividhya Sridharan is a Chartered cum Cost and Management Accountant, working as faculty with NIBM's core finance group. Her work experience spans 22 years with a mix of industry and academic experience in banking and finance. Her core areas of expertise include Tax Planning, Financial Accounting, SME and Corporate Finance, Project Finance, Credit Appraisal and Cost Management.

Email: srividhya.sridharan@nibmindia.org; Tel: +91-20-6904 6144 (D); Mobile: +1-8600140560

Enquiries related to programme registration, accommodation, etc. may kindly be addressed to:

Programme Office
National Institute of Bank Management
NIBM Post Office, Kondhwe Khurd,
Pune 411048 (India)
Email: trainings@nibmindia.org / progofficer@nibmindia.org
Tel: +91-20-69046000 (Board) / 69046214 / 6166 / 6210 / 6211
WhatsApp: 7887884083 (Messages Only)
Website: www.nibmindia.org

REGISTER NOW

(In case of difficulty in accessing the link, kindly advise your IT department to whitelist nibmindia.org domain in the firewall)

Last date for receiving nominations: November 29, 2026

Last date to avail 'Early Bird Discount': November 24, 2026

5% 'Early Bird' discount for nominations received at least 15 days before the start date.

Discounts for bulk nominations:
5% for 6-10 nominations
10% for 11-19 nominations
15% for 20 nominations and above

Fees and Modes of Payment

FEE (Per Participant)	*Fee (₹)*	*GST*	*Fee+GST*	*TDS*
Member Banks	33000	5940	38940	3300
Non-Member Banks	39000	7020	46020	3900
Individual Nominee	39000	7020	46020	—



The fee includes the cost of tuition, teaching material, lodging facilities, etc. (GST @ 18 % and TDS @ 10%. Kindly send the TDS certificate on priority to NIBM).

As per the resolution of NIBM's 86th Finance Committee meeting held on January 31, 2023, all organisations / banks are required to make the full payment for all their nominations prior to the commencement of the respective programmes / workshops.

Modes of Payment

For Indian Participants

The fee may be transferred by RTGS/NEFT/ECS to our A/c No 20002400021 with Bank of Maharashtra, NIBM Branch, Pune (IFSC Code MAHB0001124). NIBM PAN No. AAATN0040P and GST No. 27AAATN0040P1ZJ.

For all electronic/digital remittances, kindly send a confirmatory email to accounts@ nibmindia.org giving details of the remitter, participant, workshop dates, title of workshop, etc.

Payments will be accepted ONLY through electronic mode. Cheques / DDs / Pay Orders will not be accepted.